



riskinternational

CASE STUDY

\$10+ MILLION

SHAREHOLDER
VALUE CREATION

10 MONTHS

SPEED OF CAPTURE

INDUSTRY

MANUFACTURING

EMPLOYEES

850

LOCATION

NORTH CAROLINA



BEDDING MANUFACTURER

\$2 BILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged to evaluate risk and insurance programs
- Benchmarked Total Cost of Risk (TCOR) relative to peers
- Evaluated and streamlined all claims vendors
- Pursued recovery strategies for legacy claims and collateral
- Created competitive tension and implemented best practices to optimize results

RESULTS

- Reduced TCOR by 33%
- Recovered \$1 million in collateral and claims
- No incremental cost to company

LOWERED PREMIUMS BY **\$1 MILLION**

REDUCE RISK. REALIZE REWARD

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