



riskinternational

CASE STUDY

\$45+ MILLION

SHAREHOLDER
VALUE CREATION

12 MONTHS

SPEED OF CAPTURE

INDUSTRY

CONSTRUCTION

EMPLOYEES

5,400

LOCATION

ILLINOIS



CONSTRUCTION/BUILDING PRODUCTS

\$3.9 BILLION PUBLIC COMPANY

ENGAGEMENT

- Engaged as interim Risk Manager
- Managed broker selection, program design, program placement
- Benchmarked Total Cost of Risk (TCOR) to peer group
- Created competitive tension and implemented best practices to optimize results

RESULTS

- Reduced TCOR by 30%
- Incumbent broker retained
- Retained as the permanent outsourced risk management department

LOWERED PREMIUMS BY **\$4.5 MILLION**

REDUCE RISK. REALIZE REWARD

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