



riskinternational

CASE STUDY

\$24+ MILLION

SHAREHOLDER
VALUE CREATION

12 MONTHS

SPEED OF CAPTURE

INDUSTRY

MANUFACTURING

EMPLOYEES

3,500

LOCATION

OHIO



DIVERSIFIED MANUFACTURING COMPANY

\$500 MILLION PRIVATELY HELD

ENGAGEMENT

- Engaged to evaluate risk and insurance programs
- Managed broker selection, program design, program placement
- Benchmarked Total Cost of Risk (TCOR) to peer group
- Created competitive tension and implemented best practices to optimize results

RESULTS

- Reduced TCOR by 50%
- TCOR 30% below peer group
- Retained as the outsourced risk management department

LOWERED PREMIUMS BY **\$2.4 MILLION**

REDUCE RISK. REALIZE REWARD

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