



riskinternational

CASE STUDY

\$21+ MILLION
SHAREHOLDER
VALUE CREATION

7 MONTHS
SPEED OF CAPTURE

INDUSTRY
MANUFACTURING

EMPLOYEES
720

LOCATION
MICHIGAN



HEAVY MACHINERY COMPANY

\$140 MILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged by Private Equity to run TCOR
- Completed Broker RFP and acquisition due diligence
- Cancelled and re-wrote program with new broker
- Managed the marketing and underwriting process
- Successfully integrated acquisition

RESULTS

- 66% reduction year over year
- No changes to deductibles

LOWERED PREMIUMS BY **\$1.4 MILLION**