



riskinternational

CASE STUDY

\$30+ MILLION

SHAREHOLDER
VALUE CREATION

4 MONTHS

SPEED OF CAPTURE

INDUSTRY
PACKAGING

EMPLOYEES
2,200

LOCATION
ILLINOIS



INDUSTRIAL PACKAGING COMPANY

\$2.4 BILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged to evaluate risk and insurance programs
- Managed broker selection, program design, program placement
- Benchmarked Total Cost of Risk (TCOR) to peer group
- Created competitive tension and implemented best practices to optimize results

RESULTS

- Reduced TCOR by 33%
- Enhanced coverage terms and conditions
- Retained as the outsourced risk management department

LOWERED PREMIUMS BY **\$3 MILLION**