



riskinternational

## CASE STUDY

**\$40+ MILLION**  
SHAREHOLDER  
VALUE CREATION

**12 MONTHS**  
SPEED OF CAPTURE

**INDUSTRY**  
METALS & MINING

**EMPLOYEES**  
1,900

**LOCATION**  
ILLINOIS



## PROPERTY PROGRAM OPTIMIZATION

\$2 BILLION COMPANY

### ENGAGEMENT

- Engaged as interim Risk Manager
- Managed broker selection, program design, program placement
- Benchmarked Total Cost of Risk (TCOR) to peer group
- Created competitive tension and implemented best practices to optimize results

### RESULTS

- Reduced TCOR by 30%
- Enhanced coverage terms and conditions
- Retained as the permanent outsourced risk management department

LOWERED PREMIUMS BY **\$4 MILLION**  
OF PROPERTY DRIVEN RISK