



riskinternational

CASE STUDY

\$60+ MILLION

SHAREHOLDER
VALUE CREATION

4 MONTHS

SPEED OF CAPTURE

INDUSTRY

FOOD/
NUTRACEUTICAL

EMPLOYEES

13,000

LOCATION

NEW YORK



NUTRITIONAL SUPPLEMENTS COMPANY

\$4 BILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged to evaluate risk and insurance programs
- Benchmarked total cost of risk (TCOR) relative to peers
- Created competitive tension and implemented best practices to optimize results

RESULTS

- Reduced TCOR by 40%
- Lowered broker fees by 60%
- No incremental cost to company for RI services

LOWERED PREMIUMS BY **\$6 MILLION**

REDUCE RISK. REALIZE REWARD

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