



riskinternational

## CASE STUDY

**\$33+ MILLION**  
SHAREHOLDER  
VALUE CREATION

**12 MONTHS**  
SPEED OF CAPTURE

**INDUSTRY**  
PACKAGING

**EMPLOYEES**  
3,100

**LOCATION**  
KENTUCKY



## PACKAGING SOLUTIONS COMPANY

\$1 BILLION PRIVATE EQUITY OWNED

### ENGAGEMENT

- Engaged by Private Equity to conduct TCOR assessment
- Managed broker and TPA RFP
- Provided renewal management services from that point forward
- Partnership from 2016 to Present

### RESULTS

- Moved from guaranteed cost WC program to high deductible in 2016
- Gained better control of WC claims by selecting new TPA through RFP; continuing performance on claims handling has helped preserve premium savings on WC line specifically

SAVINGS IN EXCESS OF **\$3 MILLION**  
**\$2.3 MILLION** ALONE IN THE FIRST YEAR